







A MEMBER OF THE MAZZA FAMILY





## CRAFT SPIRITS

The Five & 20 approach to spirits is focused on sourcing high quality local ingredients, master blending, and barreling - not unlike the Mazza approach to wine production for more than 50 years and their approach to fortified wines and fruit eaux de vie at Mazza Chautauqua Cellars.

Distiller Joe Nelson blends multiple components to achieve consistent and complex whiskeys, including blending different grain bills. For example, two different locally-sourced grain bills, one that is rye & malted rye, and the other rye & malted barley, are blended in the process of creating our Straight Rye Whiskey. A range of barrel cooperages and sizes (up to 53 gallons) are also used across the product line.

Blending across grain bills, cooperages, and barrel sizes, combined with Nelson's masterful technique of barreling down different proofs per barrel size and adjusting still cuts accordingly, allows the Five & 20 team to achieve more complexity with our whiskeys. Though we utilize a small batch approach, the distillery at Five & 20 has the capacity to produce more than 350 53-gallon barrels of whiskey per year.

Five & 20 Spirits are available in bars, restaurants, and for purchase throughout New York State and the New York City metro area, as well as Connecticut, Massachusetts, and Pennsylvania. Select spirits are also available for direct delivery to many states through our website (fiveand20.com).

### SUSTAINABILITY



Continuing its commitment to sustainability and environmental stewardship, Mazza has partnered with TimberFish Technologies to pioneer a land-based aquaculture system at its distillery and brewery location in Westfield, NY. Byproduct from the distillery and brewery is reused to support the onsite fish farm with the potential to scale to commercial operations in the coming years, offering nutritional and sustainably raised fish to grocery stores and restaurants while sequestering carbon and making better use of manufacturing waste in the process.



CRAFT DISTILLER'S
SUSTAINABILITY
FEEDS FISH



READ THE ARTICLE



### PRODUCTION

Our spirits production facility was built with an eye on versatility, not only to accommodate both distilling and brewing under the Five & 20 brand, but also a growing variety of private label contract projects. High proof, clean spirits such as vodka and gin begin in our 500 liter Christian Carl still with an 11 plate column, and our more flavorful spirits such as whiskies and brandies start out in our 2500 liter Vendome pot still.

Since we utilize different sized barrels for aging our whiskies, we vary our distillation and proofing techniques depending on the size of the barrel. Smaller barrels that are aged for less time are filled at a lower proof using spirit that was distilled "cleaner" with less congener content to highlight the distinctive grain character of the grains making up that whiskey mash. Larger barrels that will be aged for longer times are filled at a higher proof, with more "congener" content that will develop over time. This approach gives our distilling team more control and choice when it comes time to blend and bottle, which results in more complex whiskies and consistency across batches.





### AGING

Barrel variation is a tool utilized by distillers and blenders to ensure a whiskey's complexity and consistency. Mass producers will have naturally occurring variation due to the number of barrels they have aging in their rickhouses. Craft producers typically have limited barrel variation due to production scale. This can cause the flavor profile, although pleasant, to be one dimensional.

Five & 20 combats one dimensional whiskey by varying barrel sizes, types of American White Oak and the proof of the spirit. We utilize 3 different barrel sizes, from 5 different cooperages from 3 different regions. Coupling the barrel variance with separately aged grain bills adds layers in our unique whiskies.

Barrel size determines how much contact the spirit has with the oak and alters rate that micro-oxidation will occur. The region the oak is grown will effect the pattern of the woodgrain. Varied wood grain will cause barrels to age spirits differently. Every cooper produces barrels unique to that cooperage. Utilizing multiple coopers further varies the final product. Proofing the barrels at different strengths ensures that over/under extraction will not be an issue for the various barrel sizes and grain patterns used.

## CORE SPIRITS



**ESTATE & LOCAL NY GRAIN** 

AGED FOR MIN. OF 2 YEARS

**SMALL BATCH** 

90 PROOF

750ML

6 PACK



#### VIEW TECH SHEET

80% NY RYE 20% NY BARLEY MALT

> **BTI** 94 PTS

**NYISC** NEW YORK RYE DISTILLER OF THE YEAR

WINE ENTHUSIAST
BEST BUY



#### **VIEW TECH SHEET**

70% ESTATE GROWN CORN 15% NY RYE 15% NY BARLEY MALT

> BTI 90 PTS

WINE ENTHUSIAST
TOP 100 SPIRITS
OF 2022!
93 PTS
BEST BUY

## WHISKEY EXPRESSIONS

#### AN ECLECTIC COHORT OF CREATIVE SPIRITS

Inspired by the agriculture that surrounds us, our brewery and sister winery, and the magic (or is it chemistry?) of barrel aging, our distilling team is always experimenting. From limited-release to not-yet-released, these spirits are what happens when creativity meets craftsmanship. We take full advantage of the uniquenss of an on-site brewery and nearby winery, aging our spirits in still wet barrels to maximize flavor. Our Straight Bourbon and Straight Rye Whiskey are available year-round, while other expressions are being released on a limited rotational basis as they are ready.

Visit the **spirits page of our website** to see what's currently available.

#### OUR SMALL BATCH PROCESS ALLOWS US TO CRAFT UNIQUE STYLES OF WHISKEY. HERE ARE SOME OF OUR RECENT - AND UPCOMING - RELEASES.

➤ Sherry Finished Rye | current release

Sherry Finished Rye tech sheet

Our straight rye whiskey aged an additional three years in our own freshly emptied (wet and not washed) Sherry barrels.

Port Finished Rye | current release
 Port Finished Rye tech sheet
 Our straight rye whiskey aged an additional two and half years in our own freshly emptied

➤ Déjà Vu Bourbon and Déjà Vu Rye Déjà Vu Bourbon tech sheet Déjà Vu Rye tech sheet

(wet and not washed) port barrels.

Our straight rye whiskey aged in freshly dumped barrels of Commiseration (imperial stout aged in bourbon barrels) and Rhiskey Business (rye pale ale aged in rye barrels). These whiskies are making their way back into the barrels they started in, but only after a detour to age some Five & 20 beer.

➤ Empire Rye | current release

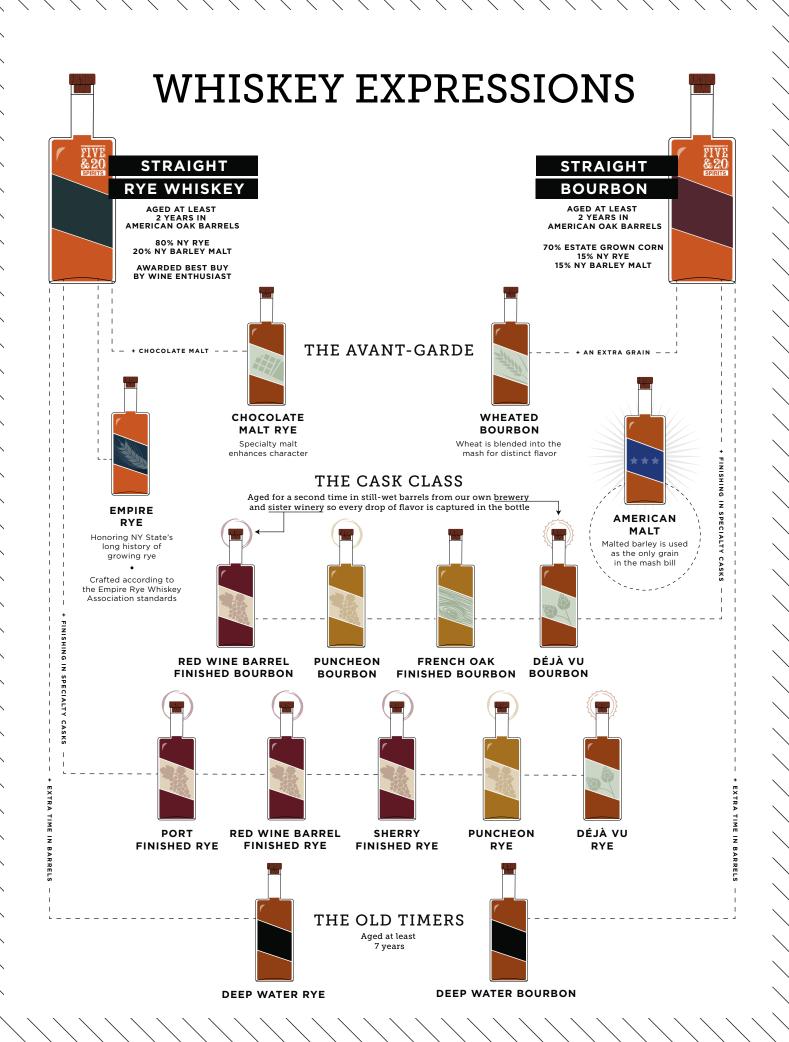
Our version of this expression meets all standards of the Empire Rye.

- ➤ Red Wine Barrel Finished | current release
  Using freshly emptied red wine barrels from
  our wine operations to add a unique finish.
- ➤ Deep Water 7 Year (High Proof) | coming 2023 Aged a minimum of seven years, this high proof expression is our flagship offering.
- ➤ Puncheon | Finishing Time TBD

  Using freshly emptied Chardonnay barrels from our wine operations to add a unique finish.
- ➤ Wheated Bourbon | Finishing Time TBD

  Addition of wheat as the fourth grain in the mash of this whiskey creating a subtle yet distinct flavor profile.
- ➤ Chocolate Malt Rye | Finishing Time TBD

  Specialty malts enhance and highlight the character of these malted grains in the final whiskey.
- ➤ French Oak Finished | Finishing Time TBD Secondary cask finishing in new French Oak to layer complexity to aroma, palate and mouthfeel.



# COMMITTED TO OUR PARTNERS

Five & 20 is committed to supporting our distribution partners. We will work with our distribution partners to identify individual market needs for advertising, sales incentives, sales support, on and off premise tasting programs, consumer marketing initiatives, etc.

Five & 20 keeps a branding and advertising agency on retainer to support our own promotional efforts as well as our partners'. We understand and respect the need for a polished presentation in the competitive spirits marketplace. Our relationship with our agency provides quick turnaround of professionally produced print, digital, and video assets as we require.

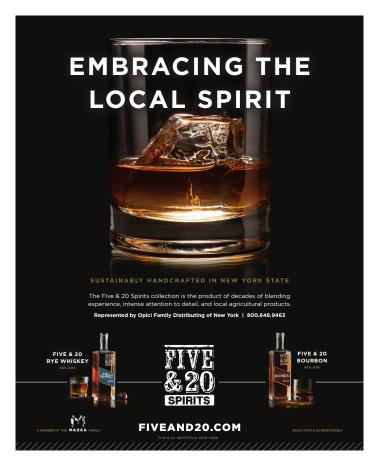
#### FIVE & 20 SPIRITS CHECKLIST

- **QUALITY IN BOTTLE**
- **▼** COMPETITIVE PRICE
- ☑ IN MARKET SUPPORT
- ▼ DEDICATED PR & MARKETING
- **▼** COMMITMENT TO ADVERTISING
- M POS & COLLATERAL MATERIAL
- ▼ TRADE PAGE (ENJOYMAZZA.COM/TRADE)
- ▼ PROACTIVE, REACTIVE & FLEXIBLE

## ADVERTISING

**PRINT** 





**IN-STORE DISPLAY** 



## **ADVERTISING**

PRODUCT ADVERTISING (SOCIAL MEDIA)











# PROMOTIONAL MATERIALS







## THE 100 BEST SPIRITS OF 2022

The first sips offer oak, toffee and clove, accented with a hint of dark fruit. Adding water brings out lighter, nuttier flavors, pleasantly suggesting peanut brittle, brown butter, caramel corn and maple.





STRAIGHT, NO CHASER: THE BEST BOURBONS FOR SIPPING

#### THE 'CLOSED-LOOP ECOSYSTEM' THIS BREWERY CREATED FOR ITS BARREL PROGRAM

**SEPTEMBER 27, 2022** 

"We have full control over everything," he told Brewer recently. "We're not getting barrels that have been sitting in somebody's warehouse drying out for six months before we get them. A lot of times they're emptied, either the day we filled them, or maybe the day before. So we're getting full flavor impact from wine, spirits, barrels ... whatever.



THIS UNIQUE SUSTAINABLE PRACTICE IS HOW FIVE & 20 USES SPENT GRAIN

**SEPTEMBER 20, 2022** 



#### SPICE RACK: 11 OF OUR TOP-RATED RYES

**FEBRUARY 5, 2020** 

Five & 20 Spirits Rye Whiskey; 89 points, \$35. Expect cedar, oak and vanilla on nose and palate. The robust flavor finishes long, with hints of dried fruit and hops. Adding water draws out a bit more sweetness, coaxing out honey and hints of dried cranberry, plus a flourish of cinnamon and spice. Small batch, aged a minimum of 18 months. Best Buy.



#### ENTREPRENEURS ON OPPOSITE COASTS MAKE FISH-FRIENDLY BOOZE

OCTOBER 12, 2019

In 2017, a brewery and distillery called Five & 20 Spirits and Brewing and TimberFish opened a fish production farm. ... There is no waste. The only thing that emerges is fish.

#### modern farmer

#### NEW YORK RYE WHISKEY:

THE STATE'S
SIGNATURE SPIRIT
READY FOR
A CLOSE-UP

OCTOBER 14, 2019





#### SUSTAINABLE ALCOHOL BRANDS YOU SHOULD BE DRINKING

APRIL 11, 2019

Five & 20 Spirits and Brewing's most notable effort toward sustainability is its partnership with TimberFish. The wastewater from the distillery is pumped into growth tanks for fish including speckled trout and Atlantic salmon.



#### ERIE PHIL, FIVE & 20 KICK OFF COCKTAIL SHAKE OFF

MARCH 8, 2018



GOERIE.COM

## 7 OF YOUR FAVORITE BREWERIES ARE ALSO DISTILLERIES

THE MANUAL

The Essential Guide for Men

**AUGUST 3, 2018** 

First a New York winery, Mazza Chautauqua Cellars opened Five  $\vartheta$  20 Spirits  $\vartheta$  Brewing, becoming the state's first winery/distillery/brewery in 2015. Some of the ingredients for Five  $\vartheta$  20's products come from the 80 acres of farmland that surrounds the production facility, which makes a variety of spirits ranging from whiskey to applejack to a line of fermented fruit wines. Five  $\vartheta$  20 is part of a pretty cool sustainable program, lending the waste from the alcoholmaking process to TimberFish Technologies, a fish farm, for aquaponics.

#### TAKE ME TO THE LAKE

**SUMMER 2017** 



## THE BEST DISTILLERIES IN NEW YORK STATE

APRIL 11, 2017





## CRAFT DISTILLER LURED BY FISH

**WINTER 2017** 



#### AMERICAN BROWN SPIRITS:

THE CURE FOR AUTUMN'S PUMPKIN-

SPICE MADNESS

**SEPTEMBER 29, 2017** 

Five & 20 Spirits Small Barrel Rye Whiskey, Westfield, NY (SRP \$49.95) -

Sweet nose for rye, like sticking your head into a vat of melted bees wax and warm honey.

Mouthwatering. On the palate, there is a wonderful density to this, with distinct allspice and clove notes to the honeyed and mashed baked pears and apple compote.











@FIVEAND20

FIVEAND20.COM

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